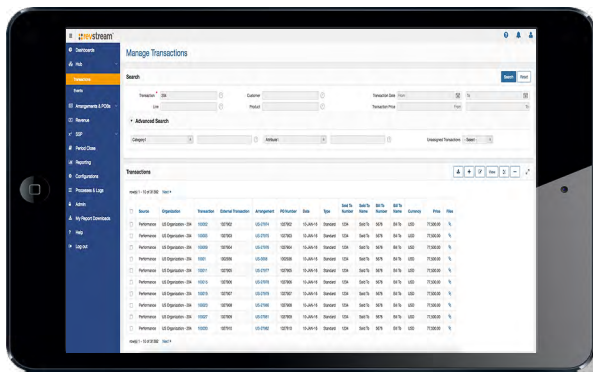


Aptitude RevStream Transaction Hub

Allows management of complex multi-element arrangement without relying on complicated spreadsheets and manual processes. Aptitude RevStream Transaction Hub centralizes bookings and arrangement information, and provides the automated tools to identify and analyze linked arrangements.



OVERVIEW

Aptitude RevStream Transaction Hub is a powerful repository of contracts, orders, and business events. This module interfaces with existing ERP, CRM, contracts, billing, sales, and other relevant source systems to collect, aggregate, and systematically enable these transactions for revenue recognition.

KEY FEATURES

Arrangement Assignment

Arrangements, which are a grouping of related contracts or transactions, may be automatically created in Aptitude RevStream based on configured rules. They also may be manually created by the user or Aptitude RevStream can adopt arrangements created outside of it.

Arrangement Scanning

Aptitude RevStream enables application of alternate revenue treatments when specific products are sold in combination as opposed to when they are sold individually (e.g., hardware sold together with non-critical incidental software will change treatment from the default of immediate recognition to ratable recognition).

Post-Contract Adjustment

Aptitude RevStream Transaction Hub supports modifications to transactions that may affect past, current, or future revenue calculations. Examples of transaction modifications are cancellations, credits, and service period extensions or contractions.



KEY FEATURES

Automatic Identification and Linking of Arrangements

A contract may generate multiple orders over time. Aptitude RevStream Transaction Hub gives you the ability to link and combine these separate orders into a single arrangement so that any value allocation can be done holistically to prevent skewing of revenue data.

Version and Change Detection

Whether it's an error correction or a contract modification, order changes can occur commonly and frequently. Aptitude RevStream Transaction Hub automatically tracks transaction changes and provides configurable rules designed to adjust for the change either on a retroactive or prospective basis.

Contract Attachments

To provide additional documentation, Aptitude RevStream Transaction Hub enables file attachments to transactions or orders, easily accessible with one click.

Holds and Approvals

Aptitude RevStream Transaction Hub may suspend orders or contracts from revenue processing by placing them on "Hold" or "Unapproved" status. Releasing the hold status or approving the order will allow normal system processing.

Business Events Management

Views the related fulfillment event(s) for each transaction line that has occurred to verify performance is complete and recognition may begin.

Data Transformation and Integration

Aptitude RevStream Transaction Hub serves as a repository for transformed data from client source systems that will be used by Aptitude RevStream's various modules such as Revenue Manager or Fair Value Manager for their unique processing. This enables a single set of transactional and fulfillment event data for use across separate and distinct Aptitude RevStream modules.

"Aptitude RevStream is able to scale horizontally, handling variations of multiple revenue accounting scenarios with its highly configurable rules engine... making it a strong value proposition for a company like Intuit to centralize its revenue recognition and accounting in one place."

-Akshay Srivastava, Director Finance Systems, Intuit

At Aptitude Software, we bring finance domain expertise, innovative software products, and laser-sharp focus on the CFO's needs to solve problems that our competitors can't address. Our specialized software helps companies address GAAP and IFRS compliance issues, and empowers the finance office with deep revenue data insights.

Aptitude Software is proud of serving the CFO for 20 years, delivering financial integration, accounting engines, and other solutions that are empowering the next generation of finance architecture.

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A DEMONSTRATION?**

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